



## **Agreement of Cooperation**

**SPACE, The European Network for Business Studies and Languages, and EAN, European Access Network, intend to enter into a mutually beneficial cooperation.**

**On the one hand,**

1. Because SPACE is a non-profit International Association, registered in Belgium under Belgian Law, and is a network of some 70 European Institutions of Higher Education representing 25 countries.
2. Because it organizes examinations and exchanges leading to Languages, Business Studies and Hotel & Management Diplomas with a European label and wants to give priority to the development of online courses in the field of European Studies and Intercultural Communication.
3. Because SPACE offers networking opportunities for sharing information and initiating projects between partners and is currently working in 10 professional sections, with emphasis on Research and Joint Degrees developments.
4. Because the Motto of SPACE is "Learning by Sharing in Higher Education".
5. Because the remit of SPACE is to develop European and international co-operation in the areas of business studies and languages, one key objective of SPACE is to share staff educational experiences in order to meet the needs of students who now have to have an awareness of how to do business in a global environment.
6. Because SPACE offers the opportunity for its members to share online exams (e.g. in Intercultural Communication, Eurobusiness, Eurolanguages, Hotel & Tourism Management and European Studies), which demonstrate the European dimension of SPACE and the benefits of shared experiences.
7. Because SPACE has developed a number of co-operations in European funded projects as well as staff and student exchanges on programmes. Work placed initiatives for students are also at the heart of SPACE activity.
8. Because the Specific Objectives of SPACE are:
  - Formulating common standards and organizing common examinations for language and business students and promoting the use of ECTS
  - Awarding common European diplomas managed by a Level Evaluation Committee
  - Exchange of students and lecturers and online offer of work placement opportunities
  - Creating networks in the educational and professional world so as to make **SPACE** known as a quality label
  - Developing online SPACE courses and organising online forums, especially in the field of European Studies and intercultural Business Communication
  - Assisting members in setting up projects under Socrates-Erasmus and Leonardo da Vinci
  - Encouraging applied research along the lines of the Bologna agreement

**On the other hand, because:**

- The European Access Network encourages wider access to higher education for those who are currently under-represented, whether for reasons of gender, ethnic origin, nationality, age, disability, family background, vocational training, geographic location, or earlier educational disadvantage.
- The EAN is the only European-wide, non-governmental organisation for widening participation in higher education. It is organised for educational purposes and operates under English Law. Membership is open to all those with an interest in widening access.
- The EAN's objectives are:
  - to promote effective policies and negotiate resources for wider participation in higher education
  - to undertake collaborative research and development programmes on access issues
  - to share information on, and provide mutual support for, access developments
  - to co-operate with other international and national bodies to promote wider participation
  - to analyse access philosophy within and between member states
  - to share pedagogical strategies and multi-cultural curriculum approaches
  - to explore professional and political issues which promote wider participation
  - to encourage international exchanges among access students and staff

There is, therefore, hereby an understanding that SPACE and EAN will seek to cooperation and that in the framework of their cooperation/collaboration, they will among others, seek to agree on the following:

- Mention on each website of the agreement of cooperation with logo and link
- They would not pay membership fees to each other.
- Access to each other's activities and events at privileged prices, to be agreed separately
- Members of the one Organization may become members in the other Organization

There are many potential opportunities for SPACE and EAN to collaborate with other in sharing each other's competencies as well as capitalizing on synergistic effects in developing new areas of common activities. Among others, these may be, but are not limited to, the following:

- to promote effective policies and negotiate resources for wider participation in higher education
- to undertake collaborative research and development programmes on access issues
- to share information on, and provide mutual support for, access developments
- to share pedagogical strategies and multi-cultural curriculum approaches
- to encourage international exchanges among access students and staff

It is understood that any activities that are not covered explicitly in this Memorandum of Understanding may be suggested and discussed, but will become effective only by consensus of the two Organizations.

This Agreement of Cooperation is signed on 7 October 2010, in Kavala, Greece.

  
**Danute Rasimavičienė**

President SPACE

  
**Regitze Kristensen**

Secretary-General SPACE

  
**Michael Cooper**

Executive Director EAN